An interactive tool for citizens' involvement in the sustainable regeneration

Alenka Temeljotov Salaj Department of Civil and Environmental Engineering, Norwegian University of Science and Technology, Trondheim, Norway

Savis Gohari Department of Architecture and Planning, Norwegian University of Science and Technology, Trondheim, Norway

Coline Senior and Yan Xue Department of Civil and Environmental Engineering, Norwegian University of Science and Technology, Trondheim, Norway, and

Carmel Lindkvist

Department of Architecture and Planning, Norwegian University of Science and Technology, Trondheim, Norway

Abstract

Purpose – The purpose of this paper is to test possibilities of real participation in FM field in response to the energy sustainable demand by using new technologies for better communication. It is acknowledged that the technological innovation is a necessary condition to make a city sustainable, though the challenge is not primarily on technology but on service transformation and improvement. Improving service quality requires the participatory and synergetic processes that attract an extra attention to the social and management aspects of urban planning.

Design/methodology/approach – This is an evidence-based research, which shows how FM can extent its impact on the build environment and society by bringing the socio-physiological aspect and the community in the central of the planning and design process.

Findings – An "urban" facility manager, through integration of multiple disciplines in a human-centre approach, can become the enabler and implementer of sustainable urban ecosystem, i.e. balancing social, economic and environmental pillars. This requires central involvement of FM in the planning and decision-making processes; therefore, its role and impact should be enlarged and better communicated. The enlargement of the FM's role initially requires an effective communication with people, whose behavioural

© Alenka Temeljotov Salaj, Savis Gohari, Coline Senior, Yan Xue and Carmel Lindkvist. Published by Emerald Publishing Limited. This article is published under the Creative Commons Attribution (CC BY 4.0) licence. Anyone may reproduce, distribute, translate and create derivative works of this article (for both commercial and non-commercial purposes), subject to full attribution to the original publication and authors. The full terms of this licence may be seen at http://creativecommons.org/ licences/by/4.0/legalcode

The authors are grateful to the reviewer for very constructive comments. This research was made with cooperation with NBBL, the Co-operative Housing Federation of Norway, and TOBB, the Facility Management Company from Trondheim. The research cooperation between NBBL and NTNU has a great potential, as NBBL includes 67% of the building stock in Norway, and their members cover 25% of housing capacity in Norway.

Interactive tool for citizens' involvement

859

Received 7 September 2019 Revised 24 April 2020 Accepted 24 April 2020



Facilities Vol. 38 No. 11/12, 2020 pp. 859-870 Emerald Publishing Limited 0263-2772 DOI 10.1108/F-09-2019-0099

change are prerequisite for the sustainability transition. The communication between FM and people should be interactive and iterative, in which they both define problems/needs and co-create the relevant solutions. 38,11/12

Research limitations/implications – This paper depicts an evidence-based FM practice, in which the website as an interactive tool is co-designed by the "facility management" students and the citizens to contribute to the real citizen participation in an effective communication process.

Originality/value - The high value for both, citizens and facility manager, is co-created information platform for upgrading the sustainability level and well-being in the communities. The tool is seen as an important starting contribution for the Paris climate agreement, and as a step toward human-centric-oriented urban sustainable regenerating project.

Keywords Facilities management, Urban areas, Communication, Citizens' involvement, Interactive tool, Sustainable regeneration

Paper type General review

1. Introduction

The expansion of cities has faced a variety of challenges, indicating a loss of basic functionalities to be a liveable place, such as human health and well-being concerns and inadequate, deteriorating and aging infrastructures (Nam and Pardo, 2011). The urbanization process and urban activities generate environmental impacts both within and beyond city boundaries. Smart City' is a new approach, which aims at operating cities in an innovative way to solve the tangled and wicked problems inherited in the rapid urbanization. To explore the effective implementation of the Smart City in response to the challenges of sustainable socio-economic and urban development, global competitiveness and improved quality of life, the literature has already spotlighted the technological aspects. However, the social and political aspects of sharing different resources, governing co-development processes and fostering knowledge flows within innovation projects are still limited. Bai et al. (2010) argue that urban policy can play an important role in shaping and changing the regional, national and global linkages of cities. Therefore, coordination of policies across spatial scales, organizational practices and multi-levels of governance can foster innovation in cities (Nam and Pardo, 2011). A poor coordination, fragmentation, overlap and/or conflict between policies can undermine sustainable development, rather than facilitating it. However, the integration and coordination between policies are not easy because temporal, spatial and institutional aspects of policies are mismatching (Gohari et al., 2020). The European Green Deal lays out the European Commission (2019) strategy to implement the United Nation's 2030 Agenda and sustainable development goals. Parts of this strategy include a "renovation wave" of public and private buildings and the enforcement of the legislation in relation to the energy performance of buildings, as well as examining initiatives that combine societal pull and technology push in local communities to work towards a sustainable future (Kristl et al., 2019). This paper argues that ambition of cities to prepare for the future by means of smart sustainable technology and efficient use of resources in the continued urbanization first and foremost requires enhanced citizen participation. However, how exactly the real citizen participation can be established and, more specifically, which types of citizen participation we should aim at are still under the question (Williems *et al.*, 2017).

This paper calls for the contribution of facility management (FM) to improvement of the quality of life for the citizens by stimulating and facilitating their synergistic participation in innovation processes. FM integrates people, place, process and technology to ensure the functionality of the built environment; FM is the interface between an organisation, its employees and physical space (Donald, 1994). FM is defined as the one that can influence the efficiency, productivity and economies of societies, communities and organizations, as well

F

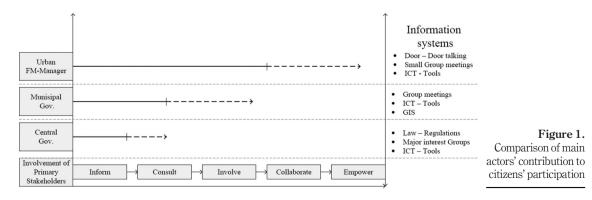
as the manner in which individuals interact with the built environment (ISO, 2017). Thereby, Interactive tool it can affect the health, well-being and quality of life of the societies and population.

The current practices of FM are mainly translated into the office, higher education, hospital and retail sectors (Price, 2004; Boge et al., 2018). This paper highlights the underlying potential for FM to act in a wider urban context. To retain FM's relevance as a profession and strengthen and maintain its role and impact, in the first place, FM should be seen in the broader urban context (Alexander, 1994). The understanding of FM's leverage should be extended beyond the impact on individual organisations and buildings to recognize the full contribution that facilities make to the local economy and community. In addition, its policies and strategies should take more account of the factors of community and the public interest (Alexander and Brown, 2006). However, in an era in which governments and communities are demanding "more community", there are limited conceptual and practical tools for assessing the social outcomes of facilities (Alexander and Brown, 2006).

FM, as a people-based discipline, is seen as a vehicle for providing the opportunity for involvement of the communities in the co-design process. Therefore, current knowledge areas of FM (EN-15221-4) on strategic, tactical and operational level need to be enlarged with urban planning, data modelling, public – private – people partnerships (PPPP), financial and multi-criterion optimization models, social infrastructure in dynamic development, forecasting methods, demographic models, communication methods, spatial statistical methods and visualisation methods (Xue et al., 2019a; Salaj et al., 2011). Focusing on engaging citizens in formal and informal networks and groups for climate mitigation and adaptation, responds to the importance of social strategies to achieve behavioural changes (Salaj et al., 2018). Participating in climate groups and networks takes advantage of social norms, status, cooperation and competition. This may lead people to copy attitudes, behaviour and concrete measures (Hauge, 2007). The motivational and socio-psychological theories are important for raising the willingness to change behaviour (Grum et al., 2013; Kobal-Grum, 2018). The combination of different mechanisms are relevant to addresses different social groups in the neighbourhoods or urban areas (Hauge, 2007).

In the model (Figure 1), the impact of the primarly stakeholders (state/central gov., municipality/municipal government and FM) in materializing the real citizen participation is evaluated by the last five stages of citizens participation of Arnstein (1969), namely, inform, consult, involve, collaborate and empower (Xue et al., 2019a, 2019b).

As it is shown in Figure 1, the impact of the central government (the state) is focused on the information, with a potential to extend to the consultation stage. The impact of the



for citizens' involvement municipal government starts with information and consultation, but can elaborate to the involvement stage. Our argument is that the nature of the urban FM allows the full achievement of the participation. Their task to deliver services to the citizens, business companies, and public institutions, requires FM to have an effective collaboration with these partners. Although their systematic technical knowledge is an essential element for the partnership, without an effective communication skill and full understanding of the social aspect of their task achieving sustainable built environment is impractical. Facility in relation to the citizens, to have closer contacts and improve mutual understanding about the sustainable challenges and solutions, thereby building the trustful relationship. Still, the current FM system has been unsuccessful to put the collaboration and empowerment stages of the participation into practice.

The recent approach in the FM field is to develop new models, systems and tools to put sustainable development at the heart of planning and decision-making, changing the way people think and behave to create a sustainable culture (Putnam, 2001). This will help to achieve the positive social outcomes, such as community identity, sense of belonging, respect, trust and mutual understanding. Due to cost-efficient and multimedia-rich interaction opportunities offered by the internet and the existence of online communities. various internet-based tools are created and designed to enable people to actively participate and engage in co-creation activities. Thus, virtual co-creation has become a desired goal of creating social value and improving the overall success of FM. By this way, people are invited to actively participate in the creation of new tools, in generating and evaluating new ideas while discussing and improving optional solution details. People can select or individualize the preferred virtual prototype, testing and experiencing the new features by running simulations and demanding information about or just using the tool (Fuller *et al.*, 2009). In a virtual environment, people can communicate their knowledge through an electronic interface with no direct personal contact. Since they do not get immediate personal feedback, there is a need to find a way to enable and motivate people to continue their active role and participation.

In addition, the challenge is how to create appropriate incentives to motivate people to freely share their knowledge with FM and how to create and apply tools to capture customers' tacit and explicit knowledge in a virtual setting (Hemetsberger and Godula, 2007). On the other hand, while several studies explore the impact of tools and technologies on effective problem solving (Thomke and von Hippel, 2002), or saving people's time and money (Dahan and Hauser, 2002), little research exists on the impact of these virtual tools on people' experiences. Fuller *et al.* (2009) did research on the way, in which internet-based tools and technologies contribute to people's empowerment and individual experience. Their results revealed the importance of IT tool support as a trigger of consumers' sense of control and self-determination depends on possessing a domain-specific knowledge and creativity-relevant processing skills.

However, their result indicates the contribution of virtual tools to the people's participation and empowerment; they include only a rather small number of consumers, who possess specific creative or technical skills. This challenges the mass democracy and inclusiveness. In addition, consumer' empowerment, a sense of self-efficacy and enjoyment, does not result from their actual strength of influence on product policy. To make them feel empowered and enjoy co-creating new products or tools together with FM or other actors is especially important in this study. Besides, FM can build on the smartness through the knowledge they have within established services such as workspace management,

862

F

38,11/12

maintenance management and energy management by scaling up their skills from singular Interactive tool organisation/building vision to a city vision (Lindkvist *et al.*, 2019).

In the next section, we will give a short description of the refurbishment of the Karolinerveien neighbourhood in Trondheim, which aimed at designing a virtual interactive tool, in which the residents can engage and involve in the co-design and co-creation processes.

1.1 Karolinerveien case of sustainable regeneration

The Co-operative Housing Federation of Norway (NBBL) has decided to take actions towards the Paris Agreement to contribute to the constructions of high environmental standards. The focus is on the existing stock of buildings that have high energy consumption and poor performances. One of the cases is a sustainable regeneration of the area Karolinerveien, which consists of seven apartments buildings from 1967 (Figure 2). The responsible housing cooperative company is TOBB. Within the implementation process, the executive facility manager, faced the residents' resistance for renovation.

The issue was consulted by the Department of Civil and Environmental Engineering at the Norwegian University of Science and Technology (NTNU), who assumed the lack of communication with the residents as the main problem. NTNU organized a four-week workshop to investigate how the urban FM can bring the residents back to the process. The task given to the students from ESTIC (School of Civil Engineering) from Caen was to co-design an interactive tool to solve the communication problem and the lack of citizen participation in the refurbishment of the Karolinerveien as a technological innovation in accordance with Errichiello and Marasco (2014) statement. The role that FM can play in regeneration has been recognised in East Manchester through the creation of an FM Academy to provide skills training and enterprise support, driven by community demand and supported by research and development (Williems *et al.*, 2017).



Source: Google (June 12, 2019); www.google.com/ maps/place/Karolinerveien,±7021±Trondheim

Figure 2. Karolinerveien, Trondheim

for citizens' involvement

F 38,11/12

2. Methodology and results

The methods used are survey, interviews, active participation and co-design. Figure 3 shows the interconnection between the methods and data sequentially.

Step1 - Survey: students used the results of the survey, which was collected from 100 participants, to identify the citizen's need for the refurbishment process. The results were two main things:

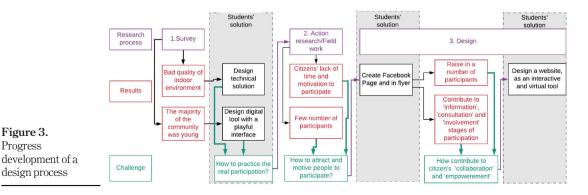
- (1) The bad quality of indoor environment, including the high humidity level, bad ventilation and drafts from the windows and doors, causes acoustic disturbance; and
- (2) The majority of the residents are young, between 25 and 35 years old (real estate agency).

Based on these two important facts, students used their technical backgrounds to find relevant solutions for possible upgrades such as an improved ventilation system, replacing windows and adding an extra layer of insulation. Considering the age of the community, they came up with an idea to design a digital tool with a playful interface, creating a website as visualization, communication and co-creation tool together with some technical 3-D modelling solution.

Realizing such technical solution would challenge making the real participation ambition into practice (Arnstein, 1969). Students realized that they and FM do not know how their tool would lead to the real citizen's contribution towards a sustainable refurbishment/ regeneration. While they are not in a direct dialogue with people, their vision/solution is simply based on the available data, rather than the real facts.

Step 2 – Action research/fieldwork: to ask the resident's opinion about their needs and problems, students started with their fieldwork in Karolinersveien, trying to initiate contact. The language was a barrier for (international) students to communicate with Norwegian residents. Through a use of creative action research techniques (posting pictures, maps, messages, key words, questions, etc. on the walls in Karolierveien) they initiated the dialogue, presented themselves and their project and asked questions about people's opinion (Figure 4).

However, only few residents were willing to have a dialogue with students due to the lack of time, which can also explain about the lack of motivation for participation. Thus, the students needed to manage the second challenge, finding out how they should attract, motivate and increase citizens' curiosity to participate in design process and use the designed tool. They needed to collect citizen's ideas and listen to their voices. In such



864



Source: Authors (2019)

Interactive tool for citizens' involvement

865

Figure 4. Prepared material

environment, where the time was scarce, students could not "inform", "consult" and "involve" citizens at one and the same time (Figure 1).

Step 3 – Design: opening a Facebook page as an informative and interactive digital platform could manage all the above challenges. To attract the citizen's attention and willingness to use the Facebook page, they came up with an inspiring name "La oss samskape Karolinerveien sammen" (let us co-create Karolinerveien together). To inform the citizens about the Facebook page, they created a business card and flyer (Figure 5), in which they provided the contact info. This new idea has resulted in a raise of the participants' number. Statements below show some of the students' reflection on this participatory process:

Taking the results of the field trips into consideration, we went back to reflect on our initial ideas and suggestions for improvement. We dropped some of our suggestions as they did not match the residents' needs! We decided to refocus on what they had expressed as a problem. We experienced that people reacted less defensively when the idea comes from themselves, rather than we impose the suggestion. This has also helped them to feel more comfortable to open up their daily life experiences.

One thing we noticed, being familiar with the Norwegian culture is that people tend to «renovate» their home quite regularly, which often results in hiding signs of deterioration for a short period of time until the paint cracks again. This could also explain why people would be more reluctant to take actions towards refurbishment as they don't see the problem and therefore the need for it.

During Step 3 (design), students managed to meet the three stages of the participation ladder (Arnstein, 1969). To ensure the last two stages, namely, "collaboration" and "empowerment", they needed to design a tool, which would not be limited to their temporary presence in the workshop. They needed to safeguard the longitudinal across the life of facilities and vertically amongst all the players involved in cycles of planning, design, management and use of facilities that assure the long-term impact of their interactive tool. An effective interaction tool that enables people to actively engage in virtual co-creation needed to allow a realistic understanding and enhance people's creative articulation. Before people could make competent contributions, they needed an understanding of the innovation problem to be solved. This requires citizens to iteratively inform about their



Figure 5. Facebook invitation

Source: Authors (2019)

problems and needs and to co-create solutions and be informed/aware about the technical and sustainable aspects and challenges of their apartments, buildings and neighbourhood. This would also enable people to play different roles in the co-design process. In the ideation phase, they can serve as a resource, and the interactive multimedia tools, virtual brainstorming, or virtual focus groups can support the users/residents in creating new ideas. In the design and development phase, they can assume that the role of co-creators and tools, such as Web-based conjoint analysis, virtual user design, internet-based design competitions and tool kits, allows them to express their preferences and design their own products. In the test and launch phase, IT tools such as virtual concept testing can help to provide valuable feedback on products (Nam and Prado, 2011).

To collect the resident's inputs regarding their problems and needs in an interactive and participatory way, the students created a website, www.blimedoss.com/ for "et bedre boliv" (*join us in a better place to live*). The name/logo also includes BIM (building information modelling) and OSS (our sustainable society). This interactive website consists of three main visualization and informative parts:

 3-D model of the present situation of the neighbourhood is a simple BIM and Google map, which allows the people to get more sense of the neighbourhood. It is mainly used as an attractive tool to encourage people to participate in mini-game and learning tool (Figure 6).

- Mini-game "Pick your Picto", which is designed for collecting the real problems, is (2)Interactive tool divided in two parts. First, the people can find the typology of their apartments among five existing alternatives. Then, they are asked to pick the pictogram, which illustrates their problem (drafts, cold, smell, noise, etc [...]) and drag it to the exact place (Figure 7). They also have an option to give additional idea, suggestion or more details.
- Learning tool "Click and Learn" aims at improving the technical and sustainable (3)knowledge of people, enabling them to collaborate in "co-solution making" (Figure 8). Thereby we are empowering them for the co-design process and co-creation of their own neighbourhood. It invites people to explore the picture of the building and the outdoor environment with a possibility to click on specific elements, such as facade. windows and playground and gain information about both the present situation and possibilities for future upgrades and benefits. By this way, citizens can be both users and sources of data, fuelling open data platforms (Williems et al., 2017).

In the end, the students presented the designed model, an interactive website, to NBBL and NTNU to examine the practicality of the tool and discuss the possibilities for the future improvement. It was agreed that the next step should include the building information modelling technology to facilitate interoperability and cooperation between professionals. This would become even more interesting and idealistic to involve people in the further codesign of the website. It is a new way of sharing information and coordinating everyone's behaviours towards a more sustainable development.

Besides, more tools, including some financial and real estate value information, could be valuable for citizens. From the financial aspect, citizens' participation can increase opportunities for urban renewal, as it allows a large of citizens to share the high costs of urban development projects, making them more affordable and reducing individual risk. Citizens can not only make contributions to liveable environment around them but also get financial benefits as co-investors. Furthermore, the citizens can provide and discuss related needs for making new business model for projects, which will lead to a social sustainability through balancing the community interests.

3. Conclusions

This paper aimed at testing possibilities of real participation in FM field in response to the energy sustainable demand in an evidence-based practice. This was shown by a mutual



Figure 6. BIM model of Karolinerveien

Source: Authors (2019)

867

for citizens'

involvement

F 38,11/12

868



Figure 7. Mini game

Source: Authors (2019)



Figure 8. Learning tool

Source: Authors (2019)

partnership of the university, the co-operative housing federation and FM to provide a platform for the co-design of virtual tool together with the residents in the future. We have shown that there is a possibility to reach the initial stages of the participation ladder: informing, consulting and involving people. But, to really "collaborate" and "empower" citizens, we need a stronger interactive tool, which can safeguard their long-term participation.

The literature review shows that there is a risk that a co-design of an interactive tool leads to the exclusion of those, who do not have a required specific knowledge and creativity. However, our practice has proved that it is possible to ensure a real inclusiveness and complete democracy by involving and informing users/citizens before starting the

process of co-design. In addition, co-design process should not be something to be done once, Interactive tool it should be continued. The website designed in the case of Karolinerveien can ensure such ambitions. This requires a stronger collaborative network, in which FM, academia, citizens, decision-makers and other stakeholders share knowledge, skills and responsibilities and expand their impact and commitment in assuring the sustainability in the built and urban environment.

We also witnessed that the involvement of students, as the future professionals and decision-makers, in such evidence-based researches was crucial. This workshop gave them the opportunity to learn and experience the challenges and requirements of the real citizen participation in the sustainability practices. The open-minded, passionate, creative and responsive characteristics of students/young researchers are something that can be learned for a success of similar co-design processes was very fruitful.

References

- Alexander, K. (1994), "A strategy for facilities management", Facilities, Vol. 12 No. 11, pp. 6-10, doi: 10.1108/02632779410070200.
- Alexander, K. and Brown, M. (2006), "Community-based facilities management", Facilities, Vol. 24 Nos 7/8, pp. 250-268, doi: 10.1108/02632770610666116.
- Arnstein, S.R. (1969), "A ladder of citizen participation", Journal of the American Institute of Planners, Vol. 35 No. 4, pp. 216-224, doi: 10.1080/01944366908977225.
- Bai, X., McAllister, R.R.J., Beaty, R.M. and Taylor, A. (2010), "Urban policy and governance in a global environment: complex systems, scale mismatches and public participation", Current Opinion in Environmental Sustainability, Vol. 2 No. 3, pp. 129-135, doi: 10.1016/j. cosust.2010.05.008.
- Boge, K., Salai, A., Bjørberg, S. and Larssen, A.K. (2018), "Failing to plan planning to fail: how early phase planning can improve buildings' lifetime value creation", Facilities, Vol. 36 Nos 1/2, pp. 49-75. doi: 10.1108/F-03-2017-0039.
- Dahan, E. and Hauser, J.R. (2002), "The virtual customer communication, conceptualization, and computation", Journal of Product Innovation Management, Vol. 19 No. 5, pp. 332-353.
- Donald, I. (1994), "Management and change in office environments", Journal of Environmental Psychology, Vol. 14 No. 1, pp. 21-30, doi: 10.1016/S0272-4944(05)80195-1.
- Errichiello, L. and Marasco, A. (2014), "Open service innovation in smart cities: a framework for exploring innovation networks in the development of new city services", Advanced Engineering Forum, Vol. 11, pp. 115-124.
- European Commission (2019), The European Green Deal, Communication form the Commission to the European Parliament, the European Council, the Council, the European Economic and Social Committee and the Committee of the Regions.
- Fuller, J., Muhlbacher, H., Matzler, K. and Jawecki, G. (2009), "Consumer empowerment through internet-based co-creation", Journal of Management Information Systems, Vol. 26 No. 3, pp. 71-102, doi: 10.2753/MIS0742-1222260303.
- Gohari, S., Baer, D., Nielsen, B.F., Gilcher, E. and Situmorang, W.Z. (2020), "Prevailing approaches and practices of citizen participation in smart city projects: lessons from Trondheim, Norway", Infrastructures, Vol. 5 No. 4, p. 36, doi: 10.3390/infrastructures5040036.
- Grum, B. and Temeljotov Salaj, A. (2013), "The comparison of expressed satisfaction and expectations of potential real estate buyers in Slovenia and Japan", Facilities, Vol. 31 Nos 1/2, pp. 6-23, doi: 10.1108/02632771311292482.
- Hauge, A.L. (2007), "Identity and place: a critical comparison of three identity theories", Architectural Science Review, Vol. 50 No. 1, pp. 44-51, doi: 10.3763/asre.2007.5007.

for citizens' involvement

F 38,11/12	Hemetsberger, A. and Godula, G. (2007), "Virtual customer integration in new product development in industrial markets: the QLL framework", <i>Journal of Business-to-Business Marketing</i> , Vol. 14 No. 2, pp. 1-40.
	Kobal Grum, D. (2018), "Interactions between human behaviour and the built environment in terms of facility management", <i>Facilities</i> , Vol. 36 Nos 1/2, pp. 2-12, doi: 10.1108/F-03-2017-0040.
870	Kristl, Ž., Temeljotov Salaj, A. and Roumboutsos, A. (2019), "Sustainability and universal design aspects in heritage building refurbishment", <i>Facilities</i> , doi: 10.1108/F-07-2018-0081.
	Lindkvist, C.M., Temeljotov Salaj, A., Collins, D., Haugen, T.B. and Bjørberg, S. (2019), "Urban facilities management in smart cities", <i>CIB World Building Congress 'Constructing Smart Cities'</i> , 17-21 June in Hong Kong, China. CIB, pp. 1-10.
	Nam, T. and Pardo, T.A. (2011), 'Smart city as urban innovation: focusing on management, policy, and context", in Proceedings of the 5th International Conference on Theory and Practice of Electronic Governance, Tallinn, Estonia, 26-28 October 2011, Estonia, 26-28 October 2011, ACM, pp. 185-194.
	Price, I. (2004), "Business critical FM", <i>Facilities</i> , Vol. 22 Nos 13/14, pp. 353-358, doi: 10.1108/ 02632770410563068.
	Putnam, R.D. (2001), <i>Bowling Alone: The Collapse and Revival of American Community</i> , Simon and Schuster, New York, NY.
	Salaj, A.T., Roumboutsos, A., Verlič, P. and Grum, B. (2018), "Land value capture strategies in PPP – what can FM learn from it?", <i>Facilities</i> , Vol. 36 Nos 1/2, pp. 24-36, doi: 10.1108/F-03-2017-0033.
	Temeljotov Salaj, A., Jančar, J., Štritof-Brus, M. and Trpin, G. (2011), "The development of the real estate investment fund for the purpose of regional development", <i>Lex Localis – Journal of Local</i> <i>Self-Government</i> , Vol. 9 No. 3, pp. 265-285, doi: 10.4335/9.3.265-281(2011).
	Temeljotov Salaj, A., Hjelmbrekke, H., Bjørberg, S., Hauge, A.L. and Lohne, J. (2018), "Value sharing model for urban development", <i>Conference of Interdisciplinary Research of Real Estate</i> , <i>Groningen, September 20-21, 2018, Institute of Real Estate Studies, Ljubljana</i> , pp. 11-19.
	Thomke, S. and von Hippel, E. (2002), "Customers as innovators: a new way to create value", <i>Harvard Business Review</i> , Vol. 80, pp. 74-85.
	Williems, J., van den Bergh, J. and Viaene, S. (2017), "Smart city projects and citizen participation: the case of London", in Andesner, R., Greiling, D. and Vogel, R. (Eds), <i>Public Sector Management in a Globalized World</i> , Springer Fachmedien Wiesbaden, Wiesbaden.
	Xue, Y., Lindkvist, C.M. and Temeljotov Salaj, A. (2019a), "Exploring the roles of facility management for liveable cities", <i>The 18th EuroFM Research Symposium</i> , 12-15 June in Dublin, Ireland, EuroFM, Netherlands, pp. 207-217.
	Xue, Y., Engebo, A., Lohne, J. and Temeljotov Salaj, A. (2019b), "Urban value ecosystem model through facility management perspective", CIB World Building Congress 'Constructing Smart Cities', 17-21 June in Hong Kong, China, CIB, pp. 1-11.
	Corresponding author Alenka Temeljotov Salaj can be contacted at: <u>alenka.temeljotov-salaj@ntnu.no</u>

For instructions on how to order reprints of this article, please visit our website: www.emeraldgrouppublishing.com/licensing/reprints.htm Or contact us for further details: permissions@emeraldinsight.com