Entrepreneurship and Post-Pandemic Future

Entrepreneurship and Post-Pandemic Future

EDITED BY

ANTHONY ABIODUN ENIOLA

Landmark University, Nigeria



United Kingdom - North America - Japan - India - Malaysia - China

Emerald Publishing Limited Howard House, Wagon Lane, Bingley BD16 1WA, UK

First edition 2022

Editorial matter and selection © 2022 Anthony Abiodun Eniola. Published under exclusive licence by Emerald Publishing Limited.

Individual chapters $\ensuremath{\mathbb{C}}$ 2022 the authors. Published under exclusive licence by Emerald Publishing Limited.

Reprints and permissions service

Contact: permissions@emeraldinsight.com

No part of this book may be reproduced, stored in a retrieval system, transmitted in any form or by any means electronic, mechanical, photocopying, recording or otherwise without either the prior written permission of the publisher or a licence permitting restricted copying issued in the UK by The Copyright Licensing Agency and in the USA by The Copyright Clearance Center. Any opinions expressed in the chapters are those of the authors. Whilst Emerald makes every effort to ensure the quality and accuracy of its content, Emerald makes no representation implied or otherwise, as to the chapters' suitability and application and disclaims any warranties, express or implied, to their use.

British Library Cataloguing in Publication Data

A catalogue record for this book is available from the British Library

ISBN: 978-1-80117-903-4 (Print) ISBN: 978-1-80117-902-7 (Online) ISBN: 978-1-80117-904-1 (Epub)



ISOQAR certified Management System, awarded to Emerald for adherence to Environmental standard ISO 14001:2004.

INVESTOR IN PEOPLE

Certificate Number 1985 ISO 14001 This book is dedicated to all entrepreneurship researchers, entrepreneurs and small business owners affected by the COVID-19 pandemic. For Chérie

Table of Contents

List of Figures	ix
List of Tables	xi
About the Editor	xiii
Foreword	xv
Acknowledgements	xvii
Chapter 1 Entrepreneurship-Based SME Strategies: The Sustainability and Prosperity in the Pandemic Period Anthony Abiodun Eniola and Harry Lydia Ineba Decster	1
Chapter 2 Coronavirus (COVID-19) and Entrepreneurship in Africa: Challenges and Opportunities for Small and Medium Enterprises Innovation Mirhiga Peter Okuwhere and Andrew Ehiabhi Tafamel	7
Chapter 3 Social Entrepreneurship and COVID-19: Impact, Challenges and Opportunities in Nigeria Adelekan Saidi Adedeji and Ojo James Olanipekun	23
Chapter 4 Six Sigma, Disruptive Technology and Performance of Nigerian Healthcare Systems during COVID-19 Pandemic Olusegun Emmanuel Akinwale and Olanrewaju Paul Olonade	39
Chapter 5 Social Media in Nigeria: A Curse or Blessing in Time of COVID-19 and Crisis Situation? A Behavioural Perspective Olusegun Emmanuel Akinwale and Uchechi C. Onokala	53

Index

Chapter 6 Why I Buy What I Buy? The Dynamics of Brand Awareness on Consumers' Choice	73
Ojo James Olanipekun and Saidi Adedeji Adelekan	
Chapter 7 Exploring the Responses of Federal Government in the Governance of Coronavirus Pandemic in Nigeria Yekeen A. Sanusi	87
Chapter 8 Analyzing Nigeria's PPE Manufacturing Capacity and the Resultant Entrepreneurial Opportunities Due to COVID-19 <i>Omoseni Oyindamola Adepoju and David Love Opeyemi</i>	117
Chapter 9 Customary Tenancy and Sustainable Post COVID-19 Agricultural Development in Nigeria Busari Morufu Salawu, Mujidat Olabisi Salawudeen and Maimunat Dunmade Salawudeen	143
Chapter 10 COVID-19 and the New Marketing Paradigm: Transitory or Permanent? Oluwaseun Oluwadamilare Oluwasanmi	165
Chapter 11 Knowledge and Compliance with Infectious Disease Preventive Measures among Market-Involved Individuals: A Case of COVID-19 Olayinka Onayemi, Isaac Oyekola and Tunde Adebisi	183

203

List of Figures

Figure 1.	Opportunities Created by COVID-19.	29
Figure 2.	Opportunities Created by COVID-19.	29
Figure 1.	Twelve Potentially Economic Disruptive Technologies.	45
Figure 1.	Social Media Functionality.	56
Figure 2.	Images of Nigerian Youth Protesters.	63
Figure 3.	Protesters Chanting End to SARS.	63
Figure 4.	A Woman Purportedly Protesting against the Killing of Her Brother.	64
Figure 5.	Carrying the National Flag Will Protect You from Army Brutality.	64
Figure 6.	Nigeria Catholic Conference Matching in Support of EndSARS Protest/End Police Brutality and End Bad Governance in Nigeria.	65
Figure 1.	Brand Awareness.	76
Figure 2.	Nigerians' Purchases Choices.	81
Figure 3.	Influences of Product Preferences among Nigerians.	82
Figure 1.	Number of Confirmed Cases of COVID-19 per Month.	92
Figure 2.	Basic Statistics of the Confirmed Cases of COVID-19.	93
Figure 3.	Pillars of Action by PTF.	99
Figure 4.	Daily Test per Month.	111
Figure 1.	Growth Statistics of Nigeria's Manufacturing Sector (Proshare, 2020).	125

x List of Figures

Emerging Perspective on Sectoral Resilience.	171
Immediate Impact of COVID-19 on Consumption	
Behavior.	176
New Marketing Paradigm: Transitory or Permanent?	178
Summary of Findings.	187
	Immediate Impact of COVID-19 on Consumption Behavior. New Marketing Paradigm: Transitory or Permanent?

List of Tables

Table 1.	Monthly Cases of COVID-19.	93
Table 2.	Top 10 States during the Peak Periods of COVID-19.	94
Table 3.	Some NCDC Guidelines for Managing COVID-19 Pandemic.	98
Table 4.	Phases of COVID-19 Pandemic Alert and Response.	102
Table 5.	Laboratory Strategies.	103
Table 6.	Distribution of COVID-19 Testing Laboratories.	104
Table 7.	Isolation/Treatment Centres.	105
Table 8.	Training on Infection Prevention and Control.	106
Table 9.	Beneficiaries of Case Management Training.	106
Table 10.	Personal Protective Equipment.	107
Table 11.	Summary of the Temporal Features of	100
T 11 10	COVID-19 Pandemic.	108
Table 12.	Measuring Outcome of COVID-19 Infection.	110
Table 13.	Gender Distribution of COVID-19 Patients.	112
Table 14.	Age Distribution of COVID-19 Patients.	112
Table 15.	Regional Distribution of the COVID-19 Cases.	113

About the Editor

Anthony Abiodun Eniola is a Senior Researcher (Entrepreneurship and Management) at Landmark University. He teaches both undergraduate and postgraduate courses on Entrepreneurship Development, Research Methodology, Corporate Planning, International Management and Corporate Strategy. His main areas of research include entrepreneurship, SME finance and management, business management, SME management, innovation, intellectual capital management, human resources management, organizational behaviour and business accounting

Foreword

Entrepreneurship continues to mould the growth of every nation. While recognizing the significance role of entrepreneurship in driving the performance of large established public enterprises in Malaysia, Anthony Eniola came and proposed to investigate the various forces that may have influenced the performance and growth of small and medium enterprises (SMEs) within the African context. To date, his research goes beyond merely the established variables that have undermined the growth of SMEs but also investigates the recent consequences of COVID-19 on business performance in Africa. Even though the works are mostly exploratory, however, given the devastating effects of COVID-19 on organizations across the nation, each of the seminal contributions is highly plausible due to its uniqueness and the consequences caused by the pandemic that has developed into a new area of research. What is interesting and worth considering further is what would be the new challenges brought by the pandemic and how business organizations including the Government have responded to the pandemic and the going concern of business entities within the continent. In addition, the negative versus positive effects of social media may have worsened the perception of various stakeholders of businesses even though some have capitalised on the situation to pursue new forms of businesses. Despite many of the setbacks, authors of the book have also discussed the role of brand awareness and the importance of having marketing paradigm transitory to ensure businesses remain competitive and sustainable after the pandemic. While many postulate that COVID-19 is likely to stay a bit longer, hence, how business organizations will react to this may determine how well they may perform. The fundamental truth of the subject is that COVID-19 has destroyed both lives and businesses. This book discloses the real effects of the pandemic within the African context.

> Harry Entebang Professor of Entrepreneurship Universiti Malaysia Sarawak (UNIMAS) Sarawak, Malaysia

Acknowledgements

This book would not have been possible without the help of the organizations and individuals to whom I am eternally grateful. I am deeply grateful to all of the renowned authors to this collection for their thoughts and great contributions to this book.

The generosity and devotion demonstrated by their expertise, knowledge and research were invaluable; without them, this book would never have reached academic scholars, students and entrepreneurs. Also, I would want to express my gratitude to everyone who reviewed my book proposal.

Finally, thanks to my Chérie for the love and warm support throughout this project.