

# About the Contributors

**Douglas Abrams** is the founder of Expara, Southeast Asia's leading early-stage VC. He has launched two seed stage and two early-stage venture funds in Singapore since 2007. Prior to coming to Singapore in 2000, Mr. Abrams managed IT at JPMorgan for 14 years. He is an Adjunct Associate Professor at the NUS Business School, (entrepreneurship) since 2001 and a Visiting Professor (venture capital) for Sasin at Chulalongkorn University in Bangkok since 2007. He is a former Chairman of the Business Angel Network of South East Asia (BANSEA), and a Director since 2002. He has a BA in Communications from the University of Pennsylvania and an MBA from The Wharton School.

**Yuk Fai Kevin Au** co-founded the CUHK Center for Entrepreneurship and serves as the current director. Professor Kevin Au's research interests are international management, entrepreneurship, family business, and social network. He has published many academic articles, cases, and book chapters, and written several books such as <中大創業人> (in Chinese) and "Family Enterprising in Asia: Exploring trans-generational entrepreneurship in family firms." Apart from serving academic community on the editorial boards of several journals, he has provided consulting and training for the government and business corporations. Among various appointments, he also serves as a director of HK Business Angel Network, STEP, etc.

**Evan Burkosky** is a serial entrepreneur, CEO of konnichiwa-japan Co. Ltd., and former Chairman of the Hokkaido International

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**Benjamin J. Butler** is a futurist, writer and consultant known for his work on innovation, technology, geo-politics and financial markets. He is the founder of the Emerging Future Institute and writes a column for *Dow Theory Letters*. He is based between Asia and London. Benjamin has a history of investing both in listed companies and startups including those on the West Coast of the USA. Previously he worked at Morgan Stanley, Nomura and UBS in Equities. Benjamin studied law at King's College London and completed a BA in Japanese and Economics at SOAS, University of London. He is also an advisor to the Design School of Hong Kong's Polytechnic University on collective intelligence.

**Wilton Chau** is the Chairman of Pan Asia Venture Development Platform and a Professor of Practice in Entrepreneurship and an Associate Director of the MBA Programs, teaching MBA and EMBA courses in the topics of new venture creation, entrepreneurship, venture capital and private equity in the CUHK Business School. Additionally, he is the External Examiner (BBA entrepreneurship) of Universiti Tunku Abdul Rahman (UTAR) in Malaysia; a member of the Advisory Committee (Business Degree) in the Singapore SIM University; an Advisor to the B-Alliance Accelerator, Taiwan National Chiao Tung University; and an International Advisory Board Member of Universitas Pelita Harapan (UPH) at Medan, Indonesia.

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**Zhujun Ding**, PhD, The Chinese University of Hong Kong, is an Assistant Professor at Tongji University, China. Her research interests include entrepreneurship, angel investment, and international business strategy. She has published several articles in journals such as the *Journal of Business Venturing*, *Asia Pacific Journal of Management* and *International Small Business Journal*. She has also published some book chapters.

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**Christopher Fisher** has over 18 years of corporate business experience with leading global consumer products companies. He is an active angel investor in the USA, China, and Hong Kong with interests primarily in advertising, energy, and education. Chris is a founding member of Giinseng, an organization for the promotion and advancement of impact investing in early stage businesses that create a social or environmental impact in Greater China. Chris serves on several boards including London Business School Alumni of HK and Columbia Alumni Association of HK. He holds an MBA from Columbia Business School and London Business School. He received a bachelor in physics with honours from Case Western Reserve University.

**Budiman Goh** is a passionate and accomplished business angel in Indonesia, He is the owner of Digimax Investma Corporation, and a professional leader in an established fast moving consumer good (FMCG) corporation. He has extensive experience in growing numerous businesses starting from early to fully operating stage. He is a thought leader serving as business advisor and coach for many business organizations. He has in-depth understanding in business strategies, financial engineering, brand valuation, supply chain management, as well as digital marketing. He has established and has been supporting at least 14 startups from seed to entering global markets. His capabilities resulting from more than 25 years business experience has made him what he calls “an agile angel investor” in Indonesia.

**Richard Harrison** is currently Chair of Entrepreneurship and Innovation at University of Edinburgh Business School, where he is also Director of the Centre for Entrepreneurship Research and Co-Director of the Centre for Strategic Leadership. Professor Harrison was previously Dean of the Management School at Queen’s University Belfast, UK, and prior to that he held the Dixons Chair in Entrepreneurship and Innovation at University of Edinburgh. He has held senior academic positions at Aberdeen, Ulster and Queen’s and visiting appointments in Argentina, Australia, China and United States. He has extensive experience in research, programme development, executive education and consultancy/advisory work in entrepreneurship (particularly early stage finance and business angels, technology transfer and business development) and in strategic leadership development nationally and internationally (e.g. USA, Canada, Malaysia, China, Australia), and is a regular speaker at national and international practitioner conferences and workshops. He is one of the world’s leading scholars on business angel finance and early stage risk capital and has advised international organisations, national and regional governments and agencies, and business angel groups in Europe, North America and Asia and the Pacific Rim. He is founding co-editor of the academic research journal *Venture Capital: An International Journal of Entrepreneurial Finance* (Routledge). In 2015

he received the award for Outstanding Impact in Business, at the UK Economic & Social Research Council (ESRC) Celebrating Impact Awards in recognition of the crucial role his research has played in stimulating business angel investment and ensuring government support for this key source of entrepreneurial finance.

**Anil Joshi** is Managing Partner at Unicorn India Ventures, an early stage venture fund investing in SMAC. Prior to this he was heading operations at Mumbai Angels and Bangalore Angels, leading Angel Investment forums in India as President. Anil served on the board of five companies during Mumbai Angels days and is currently still on two. Anil is involved with various incubation centres as mentor in and outside India and is speaker at both domestic and international front on topics covering startups and angel investments. Anil graduated in Engineering and Post-Graduation in Management (Marketing) and PGDBM in Strategic Finance and Control.

**Marvin Lai** holds a BSc degree from Columbia University, an MSc degree from Johns Hopkins University, and dual EMBA degrees from INSEAD and Tsinghua University SEM. Marvin is Partner of iTM Ventures, which invests in early-stage companies, and Associate Professor in Practice of Tsinghua SEM. Marvin has over 30 years experience in financial services (venture capital and private equity), technologies and consumption sectors and has held senior management positions in North America, Europe and Asia. Marvin also advises several funds on originations and strategic investments in Greater China region and is recognized for his roles as Professional Manager (PMgr by HKMA), Fellow Director (FHKIoD) and Member of Securities and Investment (MHKSI). Marvin is appointed Angel-in-Residence (AiR) by Tsinghua X-Lab in Beijing and also mentors many entrepreneurs and startups.

**John Y. Lo** holds BA, JD and MBA degrees from the University of California, Berkeley, MS (Sociology) from the University of Wisconsin, Madison, and MS (Taxation) degree from Golden Gate University, San Francisco. He was first admitted as an attorney at law (California) and later as a solicitor (Hong Kong). John is a Partner at Nixon Peabody CWL, a Hong Kong law firm. From

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**Jacqueline Lui** is the President of Eagle IP Group and a US Registered Patent Agent with a BSc from the University of Illinois, Urbana-Champaign (Bronze Tablet Scholar) and MSc, PhD in Biology at the University of Texas. Dr. Lui has patent experience in life science, materials science, medical devices and engineering. Jackie is the founding and current President of The Hong Kong Institute of Patent Practitioners Limited, a member of the Steering Committee on Innovation and Technology and a member of the Working Group under the Advisory Committee on Review of the Patent System in Hong Kong, both under the Government of Hong Kong SAR. She was a member of the Technology and Market Intelligence Committee of the National Science and Technology Board in Singapore in the 1990s. In 2015, Jackie was recognized as one of the world's leading patent practitioners by Intellectual Asset Management.

**John Mactaggart** has extensive experience across many industries, including agriculture, processing and international trading of animal by-products, food processing, industrial fasteners, formwork, manufacturing and software. He is founder and Chairman of Brisbane Angels Group Ltd — a 50-member sector agnostic group focusing on angel investment in South East Queensland. The group actively syndicates deal both locally and internationally. John played an integral role in the creation, funding, development and IPO of ASX listed Technology One Limited and remains its major shareholder.

**Patrick Mooney** holds a BA from the Australian National University and an MBA from the Australian Graduate School of Management. He has 30 years experience in technology commercialisation and international business in the software, telecommunications, energy, education and professional services sectors. Pat has founded three companies, been an angel investor and held

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**Hahn Ryu** oversees global business development at D.CAMP, one of the largest and finest startup incubator and accelerator in Korea with \$450 million fund backed by banking institutions. As a founding member of D.CAMP, he has dedicated himself in building a thriving ecosystem of startups and entrepreneurs in Seoul. Before joining D.CAMP, he founded TEDxSeoul and served as Korea TEDx Senior Ambassador. He holds a MA degree of Chinese Studies in Yonsei University.

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